

**District Director** 

# **SBA Monthly**

A Monthly Publication of the SBA North Florida District Office August 2003

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### Meet your SBA Loan Officers:



## Veronica Wallace, Lead, Finance Division

"What a Great team!"

Veronica may be reached at veronica.wallace@sba.gov or (904) 443-1923.

## Paul Thomas, Loan Specialist & International Trade Specialist

"I speak finance"

Paul may be reached at paul.thomas@sba.gov or (904) 443-1922.



# 1. 2003

#### Pam Turner, Loan Specialist

"I've been with the SBA for 23 Years and enjoy loan processing."

Pam may be reached at pamela.turner@sba.gov or (904) 443-1924.

#### **Rosalind Bryant, Loan Specialist**

"I have been working at the SBA for 15 years. I like working in Loan Processing"

Ros may be reached at Rosalind.bryant@sba.gov or (904) 443-1906.



# Loan Reports For North Florida as of July 31, 2003



SBA's Lender Training manual is now available on CD and on line at http://www.sba.gov/fl/north/nflendersmanual.html. Please be sure to explore the manual. The SBA is planning to provide Lender Training in the near future, so be sure to stay tuned! Thanks!

## Top 10 7(a) Lenders by Number of Loans Made for FY 2003 As of July 31 2003

Lender	No. of Loans	Dollars
BANK OF AMERICA, NATIONAL ASSOCIATION	341	\$14,324,200
BANCO POPULAR NORTH AMERICA	64	\$15,778,600
INNOVATIVE BANK	53	\$352,000
LIBERTY NATIONAL BANK	49	\$8,573,000
CIT SMALL BUSINESS LENDING CORPORATION	49	\$18,982,800
CAPITAL ONE, FEDERAL SAVINGS BANK	36	\$1,740,000
FIRST COAST COMMUNITY BANK	30	\$8,674,000
COMERICA BANK	25	\$9,369,400
CENTERBANK OF JACKSONVILLE, N.A.	24	\$4,640,000
BANKFIRST	14	\$2,686,000

#### 504 Lenders by Number of Loans Made for FY 2003 As of July 31, 2003

Lender	No. of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC	C. 33	\$14,936,000
FLORIDA BUSINESS DEVELOPMENT CORPORATION	17	\$10,379,000
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY	7, INC 14	\$6,734,000
BUSINESS DEVELOPMENT CORP. OF NE FLORIDA, INC.	13	\$6,075,000
ALABAMA COMMUNITY DEVELOPMENT CORP.	4	\$1,859,000
NORTH CENTRAL FL AREAWIDE DEVELOPMENT CO, IN	NC. 4	\$ 984,000
COASTAL AREA DISTRICT AUTHORITY, INC.	1	\$750,000
TOTAL	86	\$41,628,000

## North Florida District Office Loan Activity by County for FY 2003

As of July 31, 2003

County	No. of Loans	Dollars
ALACHUA	39	\$6,222,200
BAKER	1	\$172,000
BAY	10	\$2,513,100
BRADFORD	2	\$402,000
CALHOUN	1	\$10,000
CITRUS	7	\$410,000
CLAY	26	\$4,519,000
COLUMBIA	6	\$1,608,000
DUVAL	162	\$30,218,800
ESCAMBIA	42	\$8,636,700
FLAGLER	7	\$480,000
FRANKLIN	2	\$535,000
GADSDEN	5	\$636,700
GILCHRIST	1	\$50,000
HAMILTON	1	\$960,000
HERNANDO	21	\$3,323,000
JACKSON	5	\$1,651,115
LAFAYETTE	1	\$818,000
LAKE	20	\$2,711,300
LEON	31	\$3,259,200
LEVY	1	\$298,000
MADISON	1	\$50,000
MARION	19	\$2,462,000
NASSAU	22	\$8,657,000
OKALOOSA	35	\$8,147,700
ORANGE	273	\$53,313,600
OSCEOLA	1	\$100,000
PUTNAM	5	\$1,183,800
SANTA ROSA	14	\$4,070,380
SEMINOLE	102	\$19,424,400
ST. JOHNS	43	\$11,786,600
SUMTER	1	\$15,000
SUWANNEE	3	\$165,650
TAYLOR	1	\$10,000
VOLUSIA	62	\$16,048,400

For the most updated IRS contact information, visit our website at www.sba.gov/banking and review SBA Information Notice 5000-675, dated 6/25/03.